

Agri. Trade Tour to Murcia, Spain 20th November 2021

Murcia, Spain is a food basket of Europe. With the lowest rainfall in the continent, this region has through best-in-class research and development over hundreds of years - perhaps through necessity become a world class hub of Farms and Food production on the continent of Europe.

ATT (a wholly owned AIP BOESS brand) has curated an incredible business tour for the discerning executive who wishes to see the future of Agriculture and Food production and understand how to engage and insert new solutions into your project or ongoing concern.

Every delegate that has come on this tour, is now reassessing their Farming or Food production project.

If you want to achieve better profitability, join us!









5 days intensive touring 3 to 4 world class facilities per day 'Meet & Greet' day

Visits to:

Knowledge Hub – University degrees & workshops Farm - localized and commercial irrigation

Water Treatment

Animal Husbandry

Bio-Fertilisers for intensive plant growth

Mechanical pruning and cultivation

Farming Tractors and Sprayers

Agricultural software and innovation

Seedbeds and Nurseries

Hydroponics

Greenhouses

Fish & Agua Business

Engineering & Turnkey Projects Funding solutions



KNOWLEDGE

We will take you to visit the knowledge hub of this region and where much of the R&D that created world class companies have come from. This Agri Tech University now offers degree and post-graduate degree courses to Nigerians suited for our terrain and through this faculty, we are able to work with you to create a training program specific to your needs of any duration – one week to months.

ANIMAL HUSBANDRY AND AQUA

A very debated topic in Nigeria today. We will take you to facilities where they will demonstrate the whole value chain of animal husbandry from vets to machinery to medical, technology, product manufacturing including cheeses and milk and packaging all under one facility. Imagine in an aqua facility where the fish feed is produced in the same facility whilst growing vegetables at the same time. These projects are possible in Nigeria too, and are inexpensive. We will introduce you to the knowledge.

MACHINERY

Murcia has become a world center for Agri. machinery. European standards. Cost effective. Machines equipped with exclusive technology, adaptable to YOUR needs, effective and efficient, which increases agricultural productivity through the use of electronic and computerized devices and which reduce the consumption of products (phytosanitary, fertilizers, manure...) and resources such as fuel, thus being more respectful of the environment and promoting sustainable agriculture.

ENGINEERING & TURNKEY SOLUTIONS

Technology at the hands of the farmer. You will visit companies in Murcia and hear from professionals who advise and design projects of all sizes and now demanded all around the world. You will meet excellent professionals; able to design and put any kind of integrated installation to the test, as well as training professionals in-house for its maintenance

FARMS

Necessity is the mother of all invention. Murcia has very minimal rainfall and it has forced this region to become so innovative that they are now a bread basket in Europe. We will take you to farms grown on rocky mountains – possible because of the ingenious method of farming using technology in water management and irrigation. If you currently have one harvest a year, could you have two?

BIO FERTILISATION AND PROTECTION

You will visit the world leading company in research and biotechnology that has developed and commercialized unique bio-fertilizers for agricultural development and intensive production.

For plant protection, we will also take you to an organic global leader of attractant diffusers, pheromones, repellents and traps for the mass trapping of pests that affect agricultural crops, forest areas, stored goods and environmental health.

GREENHOUSES & HYDROPONICS

Climate change is real and unstable weather is causing unpredictable harvests. Future farming is becoming more intentional and Greenhouses and hydroponics are an excellent method to safeguard your crops. We will take you to projects and facilities where the progresses achieved in the field of hydroponics are more and more important every time and currently farmers are working with ecological substratums that multiply water retention and the caliber of the fruits.

FUNDING SOLUTIONS

The biggest challenge for the agriprenuer today is funding. If you have an ongoing Agri or Food production business and you wish to expand your business through the acquisition of machinery from Europe, you will meet our funding partners and work with you to understand your business and not only advice on how best to expand, but will work to arrange the financing to do so.

NEW!!! Do you trade Agri. commodities? Do you want to sell to Spain? We will bring buyers to our 'Meet and Greet' event to discuss export opportunities with you.



- Executives at Fund Management Companies
- Executives at Financial Intervention Institutions
- Investees
- Executives from Banks
- Ministers/Commissioners from Agriculture and Rural Development
- Head of Farming Co-operatives
- Farmers
- Commodity traders looking to export to Spain
- Executives from Food Processing Companies
- Senior staff members from Food Processing Companies
- Procurement Executives from Financial Intervention Agencies
- Agriculture and Rural Development Agency Executives
- SME's and other Agriprenuers
- Agriculture and Food Production Management Consultants
- Retired and considering a Farming or Food Production project
- Young Farmers sponsored by Government or Intervention Agencies

COMMENTS FROM OUR PREVIOUS DELEGATES:

"This tour is ten times better than a normal exhibition, because you get to spend hours with the manufacturer, understanding their solutions in full"

Mr. Taiwo Odutayo, MD - Thaworld Global Ltd

"The team at ATT (AIP BOESS) did an incredible job to organise such a detailed and life changing tour"

Mr. Ade Adekanola - Pearly Gates Trade & Farms Ltd

"I cannot wait to tell my friends about this experience when I get back to Nigeria....I am sure some of them will want to come so that we can join forces to do a project...I am now convinced that I should join with others in a co-operative instead of doing things myself. I even saw Tilapia fish facility which is exactly what I am thinking of"

Ms. Eriamah Uchenna Onyinye - Project Developer













We have flown scores of delegates to Murcia already and every one of them benefitted from the trade mission. Many of them are planning to return to the region on a curated visit within a few months and they are all reviewing their project plans as a result of their visit.

ITINERARY:

SATURDAY NOVEMBER 20TH 2021:

- Travel out of Nigeria.
- Leave MMA on a night flight

SUNDAY NOVEMBER 21st 2021:

- Arrive in Alicante at noon after connecting flight from Lagos.
- Luxury bus to your hotel with your fellow delegates
- Welcome drinks with your fellow delegates as well as tour of hotel facilities
- · Information of your confirmed itinerary

MONDAY NOVEMBER 22ND – THURSDAY 25TH:

- Leave hotel at 8am every morning after breakfast
- Visit to between 3-5 facilities per day (usually 2 in the morning and 2 in the afternoon)
- Usual break at between 12 and 2pm for lunch
- Return to the hotel after last visit usually at between 5-7pm

FRIDAY 26TH NOVEMBER 2021:

- "MEET & GREET" event organised by ATT (AIP BOESS)
- Between 4-8 companies in Agri and Food Technology and Funding from outside the Murcia area come to present to the delegates
- Event starts at 10am and finishes between 1and 2pm
- Delegates have the rest of the day to organise specific meetings

SATURDAY 27TH NOVEMBER 2021:

- 10am start visit to one facility
- Rest of the day for sight seeing or to organise specific meetings
- You can participate in pre-paid cruise tour organised by ATT (AIP BOESS)

SUNDAY 28th NOVEMBER 2021:

 Catch returning flight to Nigeria from Alicante airport – usually leave hotel for airport at 6pm



PACKAGES:

GOLD

- Economy flight to and fro Spain
- Welcome drinks on arrival
- Standard room for duration of stay
- Breakfast
- Luxury Bus to and fro all facilities
- VIP Pass to 'Meet & Greet' Event

\$6,000.00

GOLDPLUS

- Business class flight to and fro Spain
- Welcome drinks on arrival
- Deluxe room for duration of stay
- Breakfast
- Luxury Bus to and fro all facilities
- VIP Pass to 'Meet & Greet' Event
- Specific meetings of your choice arranged on your behalf with translation service

\$8,500.00

BOOKING CONDITIONS

Reserving or participating in our business travel to Spain offered by ATT (a brand owned by AIP BOESS Limited and authorised to undertake agreements and operations on its behalf) constitutes a contractual agreement between you and AIP BOESS Limited t/a ATT and it is an acknowledgement that you have read, understand and agree to be bound by our Terms and Conditions.

Where you have booked a package, we will be the package organizer, unless you are advised otherwise. You must be at least 18 years of age to make a reservation. In all cases the person making the reservation represents and warrants that all participants have consented to, accepted and agreed to be bound by our Terms and Conditions.

The Company reserves the right to amend or update these terms at any time prior to you making a reservation. The terms as listed on our website at the time you make your reservation are the terms that control.

Any payment made to the Company shall be deemed to constitute full acceptance of these terms.

You SHOULD read our full terms and conditions before you commit.

https://www.aipboess.com/agri-trade-and-training.php

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BOOKING FORM:
Name
Institution
Telephone Number/s
Email Address
No of Guests
(If you are booking for more than 5 guests you qualify for a discount)
Which package are you booking? Gold OR GoldPlus
Do you require a Schengen Visa for travel to Spain? \square Yes or \square No
<u>Notes</u>
 Please advice us if you require a Schengen visa to enter Spain We are able to do the application on your behalf This service is chargeable at NGN100k per delegate You can complete this booking form online at: https://www.aipboess.com/agri-trade-and-training.php

Your booking is confirmed after you have made at least a deposit of \$1,500 for the Gold package and \$2,250 for the GoldPlus package. Other payment terms apply
 Please familiarize yourself with our Full Terms and Conditions which will be sent to you with your invoice after booking and is available on our website before you

6. Or complete this form and email it to us; info@aipboess.com

book and pay.